

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



NAPIA TO MEET IN JUNE AT THE OJAI VALLEY INN & SPA IN OJAI, CA (Education Program Provides 6 CE Credits)

This year's Annual Meeting features four professional education sessions worth six continuing education (CE) credits for public adjusters. The three and one-half day convention takes place June 9-13, 2010 at the scenic Ojai Valley Inn & Spa in Ojai, California. Seminar topics and speakers include:

- ❖ ***“Fantastic Adjustment Results through Professionalism and Ethical Conduct: Tips from the Masters and Lessons from the School of Hard Knocks,”*** by William (Chip) Merlin, Esq. of Merlin Law Group
- ❖ ***“All You Need to Know About Mortgagees and Property Claims – An Insider’s Perspective,”*** by Ron Reitz, CPPA of Quality Claims Management Corp.
- ❖ ***“Where Has the Handshake Gone?”*** by Dick Burr, SPPA of Young Adjustment Company
- ❖ ***“Relevant Cases – What Every PA Should Know,”*** by Francis Doherty, Esq., of Doherty Georgeson LLP

SPPAs and CPPAs will receive a minimum of six continuing education credits for attending all sessions. Applications for similar credit are pending with the state DOIs that require CEs for licensing.

Ojai Valley Inn & Spa opened in 1923 as a private country club. Used by the U.S. military during World War II, it re-opened as a resort in 1947, playing host to Hollywood stars such as Clark Gable, Lana Turner, Nancy and Ronald Reagan, Judy Garland, Paul Newman and others. In 2006, it was awarded the 5-Diamond Award for excellence. The Inn is a Spanish colonial-style property situated on 220 acres in the serene Ojai Valley, 33 miles south of Santa Barbara and 14 miles from ocean beaches. Facilities include four restaurants, an 18-hole championship golf course, three swimming pools, tennis center, riding stables, children’s programs (Camp Ojai), and the 31,000 square-foot “Spa Ojai.”

The Annual Meeting opens Wednesday, June 9 with the Welcome Reception and concludes Saturday, June 12 with the Farewell Dinner. The winner of the 2010 Paul Cordish writing competition will be recognized Friday evening during the Annual Installation Reception & Banquet.

In addition to the many activities available to all registrants, two morning spouse/guest programs are also scheduled. Thursday’s event starts with breakfast at Bonnie Lu’s Country Café in Ojai followed by a tour and wine tasting at Casa Barranca Estate. The home was built in 1909 to create an arts and crafts-styled bungalow of significant expanse in rural Ojai, CA. Wine is made on property. Friday morning features breakfast and an “Iron Chef” cooking demonstration and competition.

The NAPIA golf tournament tees off Thursday afternoon at the Ojai Country Club -- located at the resort. Registration fees for this optional event include greens fees, cart rental, lunch, refreshments and prizes.

To reserve a room for the convention, call the Ojai Valley Inn & Spa reservation desk at 888-697-9116 or 805-646-1111 and ask for the NAPIA rate of \$350 single/double. Nearby airports are Santa Barbara Municipal (SBA), Los Angeles International (LAX), and John Wayne International (SNA). For additional information about Ojai Valley Inn & Spa, as well as the surrounding area and off-property dining options, visit www.ojairesort.com and www.ojaiconcierge.com. Please review the enclosed materials for more details about the 2010 NAPIA Annual Meeting.

Questions? Call 703-433-9217.

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



NAPIA ANNUAL MEETING

Ojai Valley Inn & Spa

Ojai, CA

June 9-13, 2010

SEMINARS & EVENTS

WEDNESDAY, JUNE 9

- 11:30 am - 1:00 pm - **Officers Meeting**
- 11:30 am - 1:00 pm - **Past Presidents Meeting**
- 1:30 pm - 5:00 pm - **Board of Directors Meeting**
- 6:30 pm - 7:30 pm - **Welcome Reception**
Sponsored by Merlin Law Group

THURSDAY, JUNE 10

- 8:00 am - 8:30 am - **General Session Continental Breakfast**
Exhibits Open for Display
Sponsored by Continental Machinery
- 8:30 am - 8:45 am - **Welcome & Introductions**
President Drew Lucurell, Esq., SPPA of Adjusters International Corp.
- 8:45 am - 10:15 am - **Professional Education Session**
"Fantastic Adjustment Results through Professionalism and Ethical Conduct: Tips from the Masters and Lessons from the School of Hard Knocks," by William Merlin, Esq. of Merlin Law Group
- 10:15 am - 10:30 am - **Coffee Break**
Exhibits Open for Display
Sponsored by Continental Machinery
- 10:30 am - 11:00 am - **Professional Education Session (continued)**
"Fantastic Adjustment Results through Professionalism and Ethical Conduct: Tips from the Masters and Lessons from the School of Hard Knocks"
- 11:00 am - 11:45 am - **Business Session***
 - ◆ Officer & Committee Reports
 - ◆ Legal Counsel's Report
 - ◆ Old & New Business
- 12:30 pm - 5:15 pm - **Golf Tournament (Optional Activity)**
Ojai Country Club
Sponsored by Childress Engineering Services, Inc.
- Evening - **Free**

continued

FRIDAY, JUNE 11

- 8:30 am - 9:00 am - **General Session Continental Breakfast**
Exhibits Open for Display
Sponsored by Hodes, Pessin & Katz, P.A.
- 9:00 am - 10:30 am - **Professional Education Session**
"All You Need to Know About Mortgagees and Property Claims – An Insider's Perspective," by Ron Reitz, CPPA of Quality Claims Management Corp.
- 10:30 am - 10:45 am - **Coffee Break**
Exhibits Open for Display
Sponsored by Hodes, Pessin & Katz, P.A.
- 10:45 am - 11:15 am - **Professional Education Session (continued)**
"All You Need to Know About Mortgagees and Property Claims – An Insider's Perspective,"
- 11:15 am - 11:45 am - **PCMA Paper Presentation**
2010 Paul Cordish Memorial Award Winner
- 11:45 am - 12:15 pm - **Annual Elections***
- 6:15 pm - 6:30 pm - **Group Photo Session**
- 6:30 pm - 7:30 pm - **Reception**
Sponsored by Doherty Georgeson LLP
- 7:30 pm - 11:30 pm - **Installation Banquet & PCMA Presentation**
Sponsored by Doherty Georgeson LLP

SATURDAY, JUNE 12

- 8:00 am - 9:30 am - **Board of Directors Meeting**
- 9:00 am - 9:30 am - **General Session Continental Breakfast**
Exhibits Open for Display
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 9:30 am - 10:30 am - **Professional Education Session**
"Where Has the Handshake Gone?" by Dick Burr, SPPA of Young Adjustment Company
- 10:30 am - 10:45 am - **Coffee Break**
Exhibits Open for Display
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 10:45 am - 11:45 am - **Professional Education Session**
"Relevant Cases – What Every PA Should Know," by Francis Doherty, Esq., of Doherty Georgeson LLP
- 11:45 am - 12:00 pm - **Good & Welfare**
- Afternoon - **Free**
- 6:30 pm - 9:30 pm - **Farewell Reception & Dinner**
Sponsored by The Drying Team, Inc.

continued

SPOUSE / GUEST SCHEDULE

WEDNESDAY, JUNE 9

- 6:30 pm - 7:30 pm - **Welcome Reception**
Sponsored by Merlin Law Group

THURSDAY, JUNE 10

- 8:10 am - 12:30 pm - **Breakfast, Estate Tour & Wine Tasting**
- 8:10 am - coffee served at resort lobby entrance
 - 8:30 am - depart for Bonnie Lu's Country Café
 - 8:45 am - breakfast at Bonnie Lu's
 - 10:00 am - depart for tour & wine tasting at Casa Barranca Estate
 - 11:45 am - depart Casa Barranca
 - 12:00 noon - return to resort
- 12:30 pm - 5:15 pm - **Golf Tournament** *(Optional Activity)*
Ojai Country Club
Sponsored by Childress Engineering Services, Inc.
- Evening - **Free**

FRIDAY, JUNE 11

- 8:30 am - 11:30 am - **Hospitality & Continental Breakfast**
- 9:30 am - 11:30 am - **Iron Chef Cooking Competition**
- 6:15 pm - 6:30 pm - **Group Photo Session**
- 6:30 pm - 7:30 pm - **Reception**
Sponsored by – Doherty Georgeson LLP
- 7:30 pm - 11:30 pm - **Installation Banquet & PCMA Presentation**
Sponsored by – Doherty Georgeson LLP

SATURDAY, JUNE 12

- 8:30 am - 9:30 am - **General Session Continental Breakfast**
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 6:30 pm - 9:30 pm - **Farewell Reception & Dinner**
Sponsored by The Drying Team, Inc.

**Only public adjuster members may attend Thursday's Business Session. Non-member PAs and other insurance industry representatives may register for all professional education seminars. Registered spouses & guests may attend all scheduled social events.*

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NAPIA ANNUAL MEETING

Ojai Valley Inn & Spa

Ojai, CA

June 9-13, 2010

MEETING REGISTRATION

RETURN TO: NAPIA Convention Coordinator
21165 Whitfield Place, #105
Potomac Falls, VA 20165
Facsimile: 703/433-0369

Please register the following for the 2010 NAPIA Annual Meeting at Ojai Valley Inn & Spa in Ojai, CA:

Name _____ Spouse/Guest _____

Address _____

City/State/Zip _____

Telephone Number (_____) _____ Facsimile Number (_____) _____

E-Mail Address _____

Please print my name badge(s) as shown below:

Name _____ Spouse/Guest _____

Company _____ City/State _____

Is this your first NAPIA Annual Meeting? Yes _____ No _____

REGISTRATION FEES

BY MAY 7

Member \$1,070

Spouse/Guest \$670

Child (12 & Under) \$195

*Non member (seminars only) \$575

AFTER MAY 7

Member \$1,120

Spouse/Guest \$710

Child (12 & Under) \$215

*Non member (seminars only) \$605

Credit Card (circle one): **AMEX / MC / VISA** # _____

Name on Card _____ Expiration Date _____

Signature of Card Holder _____

Make Checks Payable to NAPIA. Amount Enclosed / Charged \$ _____

* Fee includes seminars & breaks only

ROOM RESERVATIONS: Call the Ojai Valley Inn & Spa reservation desk at 888-697-9116 or 805-646-1111 and ask for the NAPIA rate of \$350 single/double. The Ojai Valley Inn & Spa is located at 905 Country Club Road, Ojai, CA 93023.

NAPIA must release its room block on May 7. Reservations received after May 7 will be accepted on a space available basis only.

NEARBY AIRPORTS: Ojai Valley Inn & Spa is 35 miles south of Santa Barbara and only 14 miles from Pacific Ocean beaches. Nearby airports include Santa Barbara Municipal (SBA) – about 50 minutes away, Los Angeles International (LAX) – 1 hour, 45 minutes away, and John Wayne International (SNA) – about 2 hours away (travel time may be longer depending on traffic).

CANCELLATION POLICY: A full (100%) refund of all Annual Meeting registration fees will be applied to cancellations received up to two weeks prior to Wednesday, June 9 (the first day of the event). A fifty percent (50%) refund will be issued for notifications received between one and two weeks prior to the opening day. No refunds will be issued for cancellations received within a week of June 9.

For additional information about Ojai Valley Resort & Spa as well as the surrounding area and off-property dining options, visit www.ojairesort.com and www.ojaiconcierge.com.

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NAPIA ANNUAL MEETING

Ojai Valley Inn & Spa

Ojai, CA

June 9-13, 2010

GOLF TOURNAMENT REGISTRATION

Thursday, June 10

RETURN TO: NAPIA Convention Coordinator
21165 Whitfield Place, #105
Potomac Falls, VA 20165
Facsimile: 703/433-0369

THE COURSE: The Ojai Country Club (located at Ojai Valley Inn & Spa) was one of the first great golf courses in California. It was designed and built in 1923 under the direction of George C. Thomas, Jr. and Billy Bell. The 18-hole course plays 6,292 yards with a par 70, rating of 71.0 and a slope of 132.

Please register the following for the NAPIA Golf Tournament at Ojai Country Club on Thursday, June 10 at 12:30 pm:

Name _____ Handicap _____

Name _____ Handicap _____

Name _____ Handicap _____

FEE \$245 – includes tournament fees, greens fee, cart rental, lunch, refreshments & prizes.

Total number of golfers above _____

Credit Card (*circle one*): **AMEX / MC / VISA** # _____

Name on Card _____ Expiration Date _____

Signature of Card Holder _____

Make Checks Payable to NAPIA. Total Amount Enclosed / Charged \$ _____

Payment must be enclosed with this form to register for the tournament.

Copy this form for additional registrants.