

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



DISTINGUISHED INSURANCE ATTORNEY & AUTHOR TO SPEAK AT 2009 ANNUAL MEETING

David Berardinelli, J.D. of The Berardinelli Law Firm in Santa Fe, New Mexico is one of three featured speakers at the 2009 NAPIA Annual Meeting. As an attorney specializing in insurance law, Berardinelli is the insurance editor of the *New Mexico Trial Lawyer*, and he publishes a regular column on insurance bad faith. He has also written articles about insurance litigation for the *New Mexico Trial Lawyer* and *Trial*, and is the author of *'From "Good Hands" to Boxing Gloves: How Allstate Changed Casualty Insurance in America,'* which happens to be the title of his presentation on Friday, June 12.

Leading off on Thursday morning, June 11, James K. LaRoe, Esq. will talk about *'Making Lemonade – Your Client's Insurer Says That Your Client is "Uninsured/Underinsured" and They're Correct – What Can You Do? – a Texas Perspective.'* LaRoe's unique construction, engineering and commercial business background and litigation experience make him well versed in all business insurance disputes.

On Saturday morning, June 13, in a program entitled *"The Legal, Ethical and Practical Adjustment Issues from Windstorm Claims to Walls, Windows and Roofs,"* William (Chip) Merlin, Jr., Esq. of Merlin Law Group will discuss the legal, ethical and practical adjustment issues from windstorm claims to walls, windows and roofs. He will detail the adjustment steps and practical issues that pertain to the subtle damages that are not readily apparent following a windstorm. Merlin is a noted expert on insurance bad faith, lecturing to national audiences and publishing a number of papers on the subject. As founder and president of Merlin Law Group, he has dedicated his practice to the representation and advocacy of insurance policyholders in disputes with insurance companies nationwide.

All SPPAs and CPPAs will receive a minimum of five (5) CE credits for being present at all sessions. Applications are currently pending with the various state DOIs for a similar number of credits.

The 2009 NAPIA Annual Meeting takes place June 10-14 at L'Auberge Del Mar, a three-story boutique hotel located in the seaside village of Del Mar, California. Ranked among the best luxury resorts in the nation by Conde Nast, L'Auberge Del Mar sits on the site of the historic Stratford Inn, which eventually became the original Hotel Del Mar – a favorite hot spot for Hollywood film stars. The intimate property has 120 guest rooms and features an elegant restaurant, indoor and outdoor bars, full-service spa, fitness facility and tennis courts. The town of Del Mar has many restaurants and shops to explore just a few steps from the hotel, and San Diego's International Airport (SAN) is only twenty minutes away.

The convention starts Wednesday, June 10 with the welcome reception and concludes Saturday, June 13 with a reception and dinner. Other social gatherings include a private reception and dinner Thursday evening at the Pacifica Del Mar Restaurant and the Annual Installation Reception & Banquet at the hotel on Friday evening. Two morning programs are scheduled for spouses and guests, including breakfast in nearby Solana Beach followed by a shopping tour in the town's unique Cedros Avenue Design District the first day, and a wine blending class the second.

The annual golf tournament tees off Thursday afternoon at The Grand Del Mar Golf Club – a Tom Fazio designed resort course about 20 minutes from L'Auberge. Registration fees for this optional event include transportation, lunch, range balls, greens fees, cart rental, fore caddy and prizes.

To reserve a room at L'Auberge Del Mar, call (800) 245-9757 or (858) 259-1515 and ask for the NAPIA group rate of \$289. To learn more about the resort and area, log on to www.laubergedelmar.com.

For more details on the June 10-14, 2009 NAPIA Annual Meeting, please review the enclosed registration materials or call 703-433-9217. Online registration will be available soon at www.napia.com.

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



NAPIA ANNUAL MEETING

L'Auberge Del Mar
Del Mar, CA
June 10-14, 2009

PRELIMINARY SCHEDULE OF EVENTS

WEDNESDAY, JUNE 10

- 11:30 am - 1:00 pm - Officers Meeting
- 11:30 am - 1:00 pm - Past Presidents Meeting
- 1:30 pm - 5:00 pm - Board of Directors Meeting
- 6:30 pm - 7:30 pm - Welcome Reception
Sponsored by –

THURSDAY, JUNE 11

- 8:30 am - 9:00 am - General Session Continental Breakfast
Exhibits Open for Display
Sponsored by Hodes, Pessin & Katz, P.A.
- 9:00 am - 9:10 am - **Welcome & Introductions**
President Nicole Figlin, SPPA of Stephen R. Figlin & Associates
- 9:10 am - 10:30 am - **Professional Education Session**
"Making Lemonade – Your Client's Insurer Says That Your Client is Uninsured/Underinsured' and They're Correct – What Can You Do? – a Texas Perspective," by James K. LaRoe, Esq. of LaRoe P.C.
- 10:30 am - 10:45 am - Coffee Break
Exhibits Open for Display
Sponsored by Hodes, Pessin & Katz, P.A.
- 10:45 am - 11:45 am - **Business Session***
 - ◆ Officer & Committee Reports
 - ◆ Legal Counsel's Report
 - ◆ Old & New Business
- 12:45 pm - 5:15 pm - Golf Tournament (*Optional Activity*)
The Grand Del Mar Golf Club
Bus departs at 12:15 pm & returns at 6:00 pm
- 7:00 pm - 9:30 pm - Informal Reception & Dinner
Pacifica Del Mar Restaurant
Sponsored by –

continued

FRIDAY, JUNE 12

- 8:00 am - 8:30 am - General Session Continental Breakfast
Exhibits Open for Display
Sponsored by Continental Machinery
- 8:30 am - 11:30 am - **Professional Education Session**
“From ‘Good Hands’ to Boxing Gloves: How Allstate Changed Casualty Insurance in America,” by David Berardinelli, J.D. of The Berardinelli Law Firm
- 10:00 am - 10:15 am - Coffee Break
Exhibits Open for Display
Sponsored by Continental Machinery
- 10:15 am - 11:30 am - **Professional Education Session (continued)**
“From ‘Good Hands’ to Boxing Gloves: How Allstate Changed Casualty Insurance in America”
- 11:30 am - 12:00 pm - **Annual Elections**
- 6:15 pm - 6:30 pm - Group Photo Session
- 6:30 pm - 7:30 pm - Reception
Sponsored by Merlin Law Group
- 7:30 pm - 11:30 pm Installation Banquet & PCMA Presentation
Sponsored by Merlin Law Group

SATURDAY, JUNE 13

- 8:00 am - 9:30 am - Board of Directors Meeting
- 9:00 am - 9:30 am - General Session Continental Breakfast
Exhibits Open for Display
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 9:30 am - 10:30 am - **Professional Education Session**
“The Legal, Ethical and Practical Adjustment Issues from Windstorm Claims to Walls, Windows and Roofs,” by William (Chip) Merlin, Jr., Esq. of Merlin Law Group
- 10:30 am - 10:50 am - Coffee Break
Exhibits Open for Display
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 10:50 am - 11:30 am - **Professional Education Session (continued)**
“The Legal, Ethical and Practical Adjustment Issues from Windstorm Claims to Walls, Windows and Roofs.”
- 11:30 am - 11:50 am - **PCMA Paper Presentation**
2009 Paul Cordish Memorial Award Winner
- 11:50 am - 12:00 pm - **Good & Welfare**
- Afternoon - Free
- 6:30 pm - 9:30 pm - Farewell Reception & Dinner
Sponsored by –

continued

PRELIMINARY SPOUSE / GUEST SCHEDULE

WEDNESDAY, JUNE 10

- 6:30 pm - 7:30 pm - Welcome Reception
Sponsored by –

THURSDAY, JUNE 11

- 8:30 am - 12:00 pm - **Spouse/Guest Breakfast & Shopping Tour of Cedros Avenue Design District**
- Coffee served near hotel entrance at 8:15 am
 - Bus departs for Solana Beach at 8:45 am
 - Breakfast at Beachgrass Cafe at 9:00 am
 - Shopping on Cedros Avenue at 10:00 am
 - Re-board bus at 11:45 am
 - Return to L'Auberge by noon
- (Anyone wishing to stay for lunch and more shopping on Cedros Avenue may do so on their own and return by taxi)*
- 12:45 pm - 5:15 pm - Golf Tournament *(Optional Activity)*
The Grand Del Mar Golf Club
Bus departs at 12:15 pm and returns at 6:00 pm
- 7:00 pm - 9:30 pm - Informal Reception & Dinner
Pacifica Del Mar Restaurant
Sponsored by –

FRIDAY, JUNE 12

- 8:30 am - 10:00 am - **Spouse/Guest Hospitality & Continental Breakfast**
- 9:30 am - 11:00 am - **Wine Blending Class**
- 6:15 pm - 6:30 pm - Group Photo Session
- 6:30 pm - 7:30 pm - Reception
Sponsored by Merlin Law Group
- 7:30 pm - 11:30 pm - Installation Banquet & PCMA Presentation
Sponsored by Merlin Law Group

SATURDAY, JUNE 13

- 8:30 am - 9:30 am - General Session Continental Breakfast
Sponsored by Wilkofsky, Friedman, Karel & Cummins
- 6:30 pm - 9:30 pm - Farewell Reception & Dinner
Sponsored by –

**Only public adjuster members may attend Thursday's Business Session. Non-member PAs and other insurance industry representatives may register for all professional education seminars. Registered spouses & guests may attend all scheduled social events.*

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



NAPIA ANNUAL MEETING

L'Auberge Del Mar
Del Mar, CA
June 10-14, 2009

MEETING REGISTRATION

RETURN TO: NAPIA Convention Coordinator
21165 Whitfield Place, #105
Potomac Falls, VA 20165
Facsimile: 703/433-0369

Please register the following for the 2009 NAPIA Annual Meeting at L'Auberge Del Mar in Del Mar, CA:

Name _____ Spouse/Guest _____

Address _____

City/State/Zip _____

Telephone (_____) _____ Facsimile (_____) _____

E-Mail Address _____

Please print my name badge(s) as shown below:

Name _____ Spouse/Guest _____

Company _____ City/State _____

Is this your first NAPIA Annual Meeting? Yes _____ No _____

REGISTRATION FEES

BY MAY 11

Member	\$1,095
Spouse/Guest	\$650
Child (12 & Under)	\$195
*Non-Member Rep.	\$540

AFTER MAY 11

Member	\$1,145
Spouse/Guest	\$680
Child (12 & Under)	\$215
*Non-Member Rep.	\$570

Credit Card (circle one): **AMEX / MC / VISA** # _____

Name on Card _____ Expiration Date _____

Signature of Card Holder _____

Make Checks Payable to NAPIA. Amount Enclosed / Charged \$ _____

* Fee includes seminars & breaks only

continued

ROOM RESERVATIONS: Call the L'Auberge Del Mar reservation desk at 800-245-9757 and ask for the NAPIA rate of \$289 single/double. L'Auberge Del Mar is located at 1540 Camino Del Mar (PO Box 2889), Del Mar, CA 92014.

NAPIA must release its room block on May 11. Reservations received after May 11 will be accepted on a space available basis only.

NEARBY AIRPORTS: L'Auberge Del Mar is located in San Diego's North County. San Diego International Airport (SAN) is 20 minutes south of Del Mar. Other nearby airports include Los Angeles International (LAX), 90 minutes north of Del Mar and McClellan-Palomar Airport (CRQ), 20 minutes north of Del Mar.

For driving information visit www.laubergedelmar.com/california-hotel-directions.php.

CANCELLATION POLICY: A full (100%) refund of all Annual Meeting registration fees will be applied to cancellations received up to two weeks prior to Wednesday, June 10 (the first day of the event). A fifty percent (50%) refund will be issued for notifications received between one and two weeks prior to the opening day. No refunds will be issued for cancellations received within a week of June 10.

For more details about L'Auberge Del Mar, visit www.laubergedelmar.com.

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NAPIA ANNUAL MEETING

L'Auberge Del Mar
Del Mar, CA
June 10-14, 2009

GOLF TOURNAMENT REGISTRATION

Thursday, June 11

RETURN TO: NAPIA Convention Coordinator
21165 Whitfield Place, #105
Potomac Falls, VA 20165
Facsimile: 703/433-0369

THE COURSE: Melding playability with a serene natural setting, the 7,160-yard par 72 golf course at **THE GRAND DEL MAR GOLF CLUB** spreads over more than 380 lush acres. The Tom Fazio designed, 18-hole marvel has a variety of tee locations spanning from 5,230 to 7,160 yards in length, accommodating all levels of play. Cascading water features, marble crush bunker sand, scenic valleys beyond elevated tees, and lush fairways enhance playing conditions throughout the year

Please register the following for the NAPIA Golf Tournament at The Grand Del Mar Golf Club on Thursday, June 11 at 12:45 pm:

Name _____ Handicap _____

Name _____ Handicap _____

Name _____ Handicap _____

FEE \$255 – includes transportation, lunch, greens fee, cart, range balls, fore caddy & prizes.

Total number of golfers above _____

Credit Card (*circle one*): **AMEX / MC / VISA** # _____

Name on Card _____ Expiration Date _____

Signature of Card Holder _____

Make Checks Payable to NAPIA. Total Amount Enclosed / Charged \$ _____

Payment must be enclosed with this form to register for the tournament.

Copy this form for additional registrants.