

NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



Join NAPIA at the New Member Promotional Program Rate!

The National Association of Public Insurance Adjusters (NAPIA) gives public insurance adjusters an edge by providing members with the information, tools, and opportunities that allow them to succeed professionally, including members-only networking events, discounted rates for conferences and seminars, use of the association's highly respected logo, company listing on NAPIA's website, advertising discounts, frequent legislative updates and access to online forums with other members.

For a limited time, NAPIA is offering a promotional discount that allows public insurance adjusters to join for a fraction of the standard annual membership fee. Over a three-year period, new members who join under this promotion will pay 25 percent the first year, 50 percent the second year, and 75 percent the third year. They will also receive similar discounts on association events that qualify for continuing education credit and offer valuable networking opportunities. Additional discounts to qualifying state association members are also available.

By joining NAPIA, you will:

- ✓ Receive discounts on conferences, seminars and workshops (including collateral materials) that will help you to grow professionally and market your business.
- ✓ Have access to networking opportunities throughout the year at which you can connect with your peers, improve your knowledge and skills, and learn to better serve insureds.
- ✓ Be able to use the NAPIA logo on your marketing materials (after the second year only).
- ✓ Receive a listing on NAPIA's website which receives thousands of visitors every month (after the second year only).
- ✓ Be eligible to participate in an established certification program that recognizes the level of experience and expertise of public insurance adjusting professionals.
- ✓ Stay informed of state and local developments that make a difference to your business.
- ✓ Be part of a strong collective voice that shapes insurance policy and speaks out for public insurance adjusters and policy holders in your community.
- ✓ Receive news on the public insurance adjusting profession's hottest issues, plus practical ways to grow your business.

By joining TODAY, you will be assured of discounted rates on membership and events that are only offered for a limited time.

Don't delay! Become a member of the National Association of Public Insurance Adjusters soon and receive great member benefits at a fraction of the standard fee.

Membership Categories, Dues, Benefits & Limitations

COMPANY (REGULAR) MEMBERS - Individual owners, partners and officers in a public insurance adjusting company must be enrolled as Regular Members

- Standard Annual Dues - \$1,000
- Discounted Annual Dues - \$250 (First Year); \$500 (Second Year); \$750 (Third Year)

COMPANY (ASSOCIATE) MEMBERS - All licensed employees must be enrolled as Associate Members

- Standard Annual Dues - \$435
- Discounted Annual Dues - \$108.75 (First Year); \$217.50 (Second Year); \$326.25 (Third Year)

INDEPENDENT CONTRACTOR MEMBERS - Public Adjusters who perform services on a full-time or part-time basis for or on behalf of Regular Members, but do not fit in either the Regular or Associate Member categories, must be enrolled as Independent Contractor Members

- Standard Annual Dues - \$220
- Discounted Annual Dues - \$55 (First Year); \$110 (Second Year); \$165 (Third Year)

Benefits for **Regular Members, Associate Members and Independent Contractor Members** include:

- Discounted registration rates on all association events equal to the per year promotional rate (25% of the event rate in the first year, 50% in the second year, and 75% in the third year).
- Ability to use the NAPIA logo beginning in the second year.
- A credit to be applied towards dues based on the dues of the member's home state public adjusting association. The member will receive a credit for the dues paid to their state association as follows: 25 percent in the first year, 50 percent in the second year, and 75 percent in the third year. For example, if the member's home state association's dues are \$200, then the member will receive a \$50 credit towards NAPIA dues in the first year.
- Exemption from assessments in the first year and then subsequently discounted assessment fees in the second (50%) and third (75%) years.
- Option to pay for full Regular (Company) Membership in any year without being subject to previous assessments or additional fees.

Please note that Regular (Company) Members and Associate Members who apply under this promotion may not vote, become an officer or hold a board position until they are full paying members. Independent Contractor Members are not eligible to vote, become an officer or hold a board position at any time.

INDIVIDUAL MEMBER - Individual public insurance adjusters may join under this special promotional category on a two-year trial basis:

- Standard Annual Dues - \$435
- Discounted Annual Dues - \$217.50 (First Year); \$326.25 (Second Year)

Benefits for **Individual Members** include:

- Ability to join at the Associate Member year-two promotional rate (with no credit for state dues).
- Discounted promotional rates on all association events equal to the per year promotional rate (50% of event rate in the first year and 75% in the second year).
- Exemption from all assessments for two years.
- Option to pay for full Regular (Company) Membership in any year without being subject to previous assessments or additional fees.

Individual Members who join under the membership promotion program may not use the NAPIA logo, be listed on the NAPIA website, vote, become an officer or hold a board position until joining as a full Regular (Company) Member. In addition, Individual Members must join as Regular (Company) Members in the third year and all principals and licensed employees at the firm must also enroll at that time.

Please note: Current members, or firms that have been members within three years, are not eligible for this promotion.

For additional details about membership, including eligibility, association bylaws and NAPIA's code of ethics, visit www.napia.com/learn/membership-information.asp.

To apply, please complete an online application at www.napia.com/learn/membership-application.asp and enter "Membership Promotion" in the "Proposed By" field, or contact NAPIA at info@napia.com or 703-433-9217.