



## NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS

21165 Whitfield Place, #105, Potomac Falls, VA 20165

Ph: 703-433-9217 / Fx: 703-433-0369

info@napia.com / www.napia.com

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### MARCH 21, 2012 INSURANCE SEMINAR – FPCC WEST

This year the annual NAPIA/CAPIA insurance seminar is being presented in alliance with the nationally recognized First Party Claims Conference ([FPCC](#)). Similar to the two-day FPCC program that takes place outside Providence, RI and provides first party property insurance professionals with twelve CE credits, attendees of the NAPIA/CAPIA Insurance Seminar can earn up to six adjuster CE credits in just one day. The seminar will be held March 21 at the [Marina del Rey Hotel](#) in Marina del Rey (Los Angeles), CA. Speakers and topics include:

- **“Uncovering the ‘Cause’ of Damage”** by Ivo Labar, Esq. of Kerr & Wagstaffe LLP
- **“Adjusting Personal Property Content Claims”** by Rae Beth Young of Brown – O’Haver Public Adjusters
- **“Cancellation of Policy Benefits – Bob v. Nationwide”** by Francis Doherty, Esq. of Doherty Georgeson LLP
- **“Recent Cases Relative to Public Adjusting Practices”** by Ron Cook, Esq. of Willoughby, Stuart & Bening
- **“When it Comes to Getting RCV – Time is Money: ‘Beware’ of Those Actual Cash Value Payments!”** by Henri Tartt, Esq. of Law Offices of Henri Tartt
- **“Expertise and Ethics When Representing Underinsured Property Owners”** by Amy Bach, Esq. of United Policyholders (and Panel)

To receive CE credit, registrants must attend the entire program and are required to sign in and out. Additionally, attendees will need to have their **adjuster license information** for each state in which they are seeking credit.

The registration desk opens at 7:45 am on the morning of March 21. The program begins at 8:30 am and will conclude at approximately 3:00 pm. Registration includes breakfast, lunch, refreshment breaks and all handouts. Attendees will have time throughout the day to network with colleagues. All PAs, adjusters, agents, brokers, attorneys and other insurance industry professionals are welcome to attend.

The Marina del Rey Hotel is conveniently located about five miles from the Los Angeles International Airport (LAX). If you plan to stay overnight, call the hotel at 800-882-4000 or 310-301-1000 and ask for the NAPIA group rate of **\$129 single/double**. A first night’s deposit is required. The cut-off date for guaranteed room reservations (and early registration rates) is February 20, 2012.

Please refer to the enclosed agenda and registration form for further details on the schedule, fees, hotel and cancellation policy. You may also contact NAPIA at 703-433-9217 or [info@napia.com](mailto:info@napia.com). Online registration is available at [www.napia.com](http://www.napia.com).

# NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



## FPCC WEST INSURANCE SEMINAR

The Marina del Rey Hotel  
Marina del Rey, CA  
March 21, 2012

### AGENDA

- 7:45 am Registration Opens  
Continental Breakfast Served
- 8:30 am Welcome & Introductions  
Clay Morrison, CPPA, Chairman  
NAPIA Professional Education Committee
- 8:40 am **“Uncovering the ‘Cause’ of Damage”**  
Ivo Labar, Esq. of Kerr & Wagstaffe LLP
- 9:30 am **“Adjusting Personal Property Content Claims”**  
Rae Beth Young of Brown – O’Haver Public Adjusters
- 10:20 am Break
- 10:40 am **“Cancellation of Policy Benefits – Bob v. Nationwide”**  
Francis Doherty, Esq. of Doherty Georgeson LLP
- 11:30 am **“Recent Cases Relative to Public Adjusting Practices”**  
Ron Cook, Esq. of Willoughby, Stuart & Bening
- 12:20 pm Lunch
- 1:10 pm **“When it Comes to Getting RCV – Time is Money: ‘Beware’ of Those Actual Cash Value Payments!”**  
Henri Tartt, Esq. of Law Offices of Henri Tartt
- 2:00 pm Break
- 2:20 pm **“Expertise and Ethics When Representing Underinsured Property Owners”**  
Amy Bach, Esq. of United Policyholders (and Panel)
- 3:10 pm Seminar Concludes

# NATIONAL ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS



## FPCC WEST INSURANCE SEMINAR

The Marina del Rey Hotel

Marina del Rey, CA

March 21, 2012

### REGISTRATION FORM

**RETURN TO:** NAPIA Seminar Coordinator  
21165 Whitfield Place, #105  
Potomac Falls, VA 20165  
Facsimile: 703-433-0369  
E-mail: info@napia.com

Please register the following for the March 21, 2012 Insurance Seminar at the Marina del Rey Hotel:

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone ( \_\_\_\_\_ ) \_\_\_\_\_ Facsimile ( \_\_\_\_\_ ) \_\_\_\_\_

E-mail \_\_\_\_\_

Please print my name badge(s) as shown below:

Name \_\_\_\_\_

Company \_\_\_\_\_ City/State \_\_\_\_\_

<b>REGISTRATION FEES:</b>	<b>BY FEBRUARY 20</b>	<b>AFTER FEBRUARY 20</b>		
	NAPIA & CAPIA Members	\$250	NAPIA & CAPIA Members	\$275
	Non-Members	\$350	Non-Members	\$375

*Additional registrants from the same firm may take a \$10 fee reduction (the first attendee must pay full price).  
Copy this form to register others from your firm.*

Credit Card (circle one): MC / VISA / AMEX \_\_\_\_\_

Name on Card \_\_\_\_\_ Expiration Date \_\_\_\_\_

Signature of Cardholder \_\_\_\_\_

**Make Checks Payable to NAPIA.**

Total Amount Enclosed/Charged \$ \_\_\_\_\_

*continued*

## ROOM RESERVATIONS & LOCATION

To reserve a room, call the [Marina del Rey Hotel](#) directly at 800-882-4000 or 310-301-1000 and ask for the NAPIA group rate of \$129 single/double. A first night's deposit will be required.

Reservations must be made no later than February 20, 2011. After February 20, reservations will be made on a space available basis only.

The hotel is located in Marina del Rey, approximately 5 miles from the Los Angeles International Airport (LAX).

### MARINA DEL REY HOTEL

13534 Bali Way

Marina Del Rey, CA 90292

Phone: 310-301-1000

Fax: 310-305-8513

Web: [www.marinadelreyhotel.com](http://www.marinadelreyhotel.com)

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## CANCELLATION POLICY

A full refund of all registration fees will be applied to cancellations received up to ten days prior to the seminar. A fifty percent (50%) refund will be issued for cancellations received within 3 days of the seminar. *No refunds will be issued for cancellations received after March 17.*

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## RETURN YOUR COMPLETED SEMINAR REGISTRATION FORM BY MAIL OR FAX TO:

**NAPIA Seminar Coordinator**

21165 Whitfield Place, #105

Potomac Falls, VA 20165

Facsimile: 703-433-0369

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## *Join NAPIA and Save on Your Seminar Registration Fee!*

The Association gives public insurance adjusters an edge by providing members with the information, tools, and opportunities that allow them to succeed professionally, including members-only networking events, discounted rates for conferences and seminars, use of the association's highly respected logo, company listing on NAPIA's website, advertising discounts, frequent legal and legislative updates and access to online forums with other members.

**For a limited time, the Association is offering a promotional discount that allows public insurance adjusters to join for a fraction of the normal membership fee.** Visit [www.napia.com](http://www.napia.com) for details or contact NAPIA at 703-433-9217 or [info@napia.com](mailto:info@napia.com).

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Visit [www.firstpartyclaims.com](http://www.firstpartyclaims.com) for details on the next First Party Claims Conference!